

25 Barns Street Ayr KA7 1XB Tel: 01292 270240

11th November 2019

Dear John

Thank you for your email.

The Scottish Care Executive Committee met this afternoon to receive the results of the membership vote, to instruct officers on further action and to identify those to represent them in future negotiations.

The membership voted to accept the elements of the Care Home Cost Model as agreed. Accepting that the CHCM was unable to be completed they further voted to instruct the Executive to enter into negotiation with COSLA on the following areas:

- 1. The issue of occupancy
- 2. The issue of efficiency
- 3. The level of return for the provision of a compliant care home room capital return
- 4. The level of providers return for the provision of the care home service.

In addition, it was agreed that, alongside this negotiation stage, Scottish Care and Scotland Excel should complete the work required on the Residential Model and thereafter to populate models for both Nursing and Residential once the National Minimum Wage is announced, to keep the negotiating teams informed.

Finally, there must be a written acceptance that once the model is fully completed, and hopefully agreed, a fully working copy of the Care Home Cost Model for both Nursing and Residential will be provided to Scottish Care, regardless of perceived ownership.

If the above conditions are acceptable to you then Scottish Care is eager to commence negotiations as soon as is practicable and I look forward to hearing from you both to confirm the above four issues as the basis of negotiation and to identifying potential dates.

Kind regards

Dr Donald Macaskill

Dorald Marerkill